

Table 1A 2010 WMDVBE Procurement Results for Large Utilities					
	2010 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$269,730,982 8.63%	\$53,722,157 1.72%	\$589,773 0.02%	\$324,042,912 10.36%
Subcontracting		\$7,449,546 0.24%	\$2,093,200 0.07%	\$99,794 0.00%	\$9,642,540 0.31%
Combined	\$3,126,671,518 100.00%	\$277,180,528 8.87%	\$55,815,357 1.79%	\$689,567 0.02%	\$333,685,452 10.67%
Edison					
Direct		\$520,329,984 12.76%	\$314,487,903 7.71%	\$9,790,785 0.24%	\$844,608,672 20.71%
Subcontracting		\$144,067,676 3.53%	\$105,362,712 2.58%	\$10,802,298 0.26%	\$260,232,686 6.38%
Combined	\$4,078,687,330 100.00%	\$664,397,660 16.29%	\$419,850,615 10.29%	\$20,593,083 0.50%	\$1,104,841,358 27.09%
Sprint					
Direct		\$88,912,924 4.05%	\$54,008,254 2.46%	\$1,170,057 0.05%	\$144,091,235 6.57%
Subcontracting		\$80,277,681 3.66%	\$93,144,196 4.25%	\$23,978,461 1.09%	\$197,400,338 9.00%
Combined	\$2,192,964,807 100.00%	\$169,190,605 7.72%	\$147,152,450 6.71%	\$25,148,518 1.15%	\$341,491,573 15.57%
PG&E					
Direct		\$517,568,518 14.91%	\$323,737,819 9.33%	\$27,764,149 0.80%	\$869,070,486 25.04%
Subcontracting		\$163,915,882 4.72%	\$69,989,176 2.02%	\$30,852,298 0.89%	\$264,757,356 7.63%
Combined	\$3,470,203,726 100.00%	\$681,484,400 19.64%	\$393,726,995 11.35%	\$58,616,447 1.69%	\$1,133,827,842 32.67%
AT&T California					
Direct		\$439,580,988 18.55%	\$184,034,370 7.77%	\$48,947,122 2.07%	\$672,562,480 28.39%
Subcontracting		\$213,296,865 9.00%	\$59,932,929 2.53%	\$2,857,329 0.12%	\$276,087,123 11.65%
Combined	\$2,369,347,118 100.00%	\$652,877,853 27.56%	\$243,967,299 10.30%	\$51,804,451 2.19%	\$948,649,603 40.04%
AT&T Comm of CA					
Direct		\$62,334,683 12.46%	\$12,009,715 2.40%	\$490,698 0.10%	\$74,835,096 14.96%
Subcontracting		\$26,917,733 5.38%	\$7,563,443 1.51%	\$360,591 0.07%	\$34,841,767 6.96%
Combined	\$500,356,516 100.00%	\$89,252,416 17.84%	\$19,573,158 3.91%	\$851,289 0.17%	\$109,676,863 21.92%
AT&T/ASI					
Direct		\$5,570,169 3.88%	\$3,494,317 2.44%	\$108,082 0.08%	\$9,172,568 6.39%
Subcontracting		\$13,105,596 9.14%	\$3,682,458 2.57%	\$175,563 0.12%	\$16,963,617 11.83%
Combined	\$143,442,804 100.00%	\$18,675,765 13.02%	\$7,176,775 5.00%	\$283,645 0.20%	\$26,136,185 18.22%
SDG&E					
Direct		\$222,507,424 21.30%	\$57,214,632 5.48%	\$29,004,198 2.78%	\$308,726,254 29.55%
Subcontracting		\$51,166,447 4.90%	\$22,734,722 2.18%	\$2,714,134 0.26%	\$76,615,303 7.33%
Combined	\$1,044,721,500 100.00%	\$273,673,871 26.20%	\$79,949,354 7.65%	\$31,718,332 3.04%	\$385,341,557 36.88%
SoCal Gas					
Direct		\$109,683,721 17.85%	\$56,504,005 9.19%	\$13,126,168 2.14%	\$179,313,894 29.18%
Subcontracting		\$35,821,940 5.83%	\$14,381,898 2.34%	\$440,607 0.07%	\$50,644,445 8.24%
Combined	\$614,558,665 100.00%	\$145,505,661 23.68%	\$70,885,903 11.53%	\$13,566,775 2.21%	\$229,958,339 37.42%
Verizon California					
Direct		\$49,199,502 16.48%	\$36,473,714 12.22%	\$148,551 0.05%	\$85,821,767 28.76%
Subcontracting		\$34,200,553 11.46%	\$2,941,213 0.99%	\$284,363 0.10%	\$37,426,129 12.54%
Combined	\$298,450,387 100.00%	\$83,400,055 27.94%	\$39,414,927 13.21%	\$432,914 0.15%	\$123,247,896 41.30%
Verizon Wireless					
Direct		\$199,645,407 5.32%	\$85,219,166 2.27%	\$1,602,014 0.04%	\$286,466,587 7.63%
Subcontracting		\$39,678,349 1.06%	\$2,522,127 0.07%	\$0 0.00%	\$42,200,476 1.12%
Combined	\$3,755,954,271 100.00%	\$239,323,756 6.37%	\$87,741,293 2.34%	\$1,602,014 0.04%	\$328,667,063 8.75%
Total	\$21,595,358,642 100.00%	\$3,294,962,570 15.26%	\$1,565,254,126 7.25%	\$205,307,035 0.95%	\$5,065,523,731 23.46%

Table 1B 2009 WMDVBE Procurement Results for Large Utilities					
	2009 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Mobility					
Direct		\$175,982,455	\$21,213,825	\$78,687	\$197,274,967
		4.18%	0.50%	0.00%	4.69%
Subcontracting		\$82,656,261	\$4,941,025	\$45,704	\$87,642,990
		1.96%	0.12%	0.00%	2.08%
Combined	\$4,210,154,857	\$258,638,716	\$26,154,850	\$124,391	\$284,917,957
	100.00%	6.14%	0.62%	0.00%	6.77%
Edison					
Direct		\$352,437,927	\$195,571,082	\$3,622,561	\$551,631,570
		11.41%	6.33%	0.12%	17.86%
Subcontracting		\$121,814,267	\$53,730,372	\$2,330,385	\$177,875,024
		3.94%	1.74%	0.08%	5.76%
Combined	\$3,089,488,944	\$474,252,194	\$249,301,454	\$5,952,946	\$729,506,594
	100.00%	15.35%	8.07%	0.19%	23.61%
Sprint					
Direct		\$71,415,219	\$18,037,774	\$764,428	\$90,217,421
		2.22%	0.56%	0.02%	2.80%
Subcontracting		\$201,945,516	\$139,784,470	\$16,857,831	\$358,587,817
		6.27%	4.34%	0.52%	11.13%
Combined	\$3,220,869,297	\$273,360,735	\$157,822,244	\$17,622,259	\$448,805,238
	100.00%	8.49%	4.90%	0.55%	13.93%
PG&E					
Direct		\$379,239,492	\$241,642,007	\$19,153,426	\$640,034,925
		10.45%	6.66%	0.53%	17.63%
Subcontracting		\$171,121,607	\$88,062,698	\$29,193,420	\$288,377,725
		4.71%	2.43%	0.80%	7.94%
Combined	\$3,630,251,430	\$550,361,099	\$329,704,705	\$48,346,846	\$928,412,650
	100.00%	15.16%	9.08%	1.33%	25.57%
AT&T California					
Direct		\$415,032,921	\$169,961,925	\$33,397,007	\$618,391,853
		19.25%	7.88%	1.55%	28.68%
Subcontracting		\$90,642,612	\$38,530,453	\$2,524,834	\$131,697,899
		4.20%	1.79%	0.12%	6.11%
Combined	\$2,156,383,641	\$505,675,533	\$208,492,378	\$35,921,841	\$750,089,752
	100.00%	23.45%	9.67%	1.67%	34.78%
AT&T Comm of CA					
Direct		\$58,673,263	\$16,370,607	\$71,187	\$75,115,057
		11.34%	3.16%	0.01%	14.51%
Subcontracting		\$11,547,233	\$4,601,039	\$158,026	\$16,306,298
		2.23%	0.89%	0.03%	3.15%
Combined	\$517,529,015	\$70,220,496	\$20,971,646	\$229,213	\$91,421,355
	100.00%	13.57%	4.05%	0.04%	17.66%
AT&T/ASI					
Direct		\$5,721,681	\$3,077,859	\$28,889	\$8,828,429
		3.90%	2.10%	0.02%	6.02%
Subcontracting		7,317,018	2,252,359	105,248	9,674,625
		4.99%	1.54%	0.07%	6.60%
Combined	\$146,644,490	\$13,038,699	\$5,330,218	\$134,137	\$18,503,054
	100.00%	8.89%	3.63%	0.09%	12.62%
SDG&E					
Direct		\$132,467,836	\$44,007,005	\$10,553,446	\$187,028,287
		16.19%	5.38%	1.29%	22.85%
Subcontracting		\$35,063,124	\$10,868,380	\$4,995,501	\$50,927,005
		4.28%	1.33%	0.61%	6.22%
Combined	\$818,384,652	\$167,530,960	\$54,875,385	\$15,548,947	\$237,955,292
	100.00%	20.47%	6.71%	1.90%	29.08%
SoCal Gas					
Direct		\$90,099,330	\$47,010,147	\$4,420,228	\$141,529,705
		15.40%	8.04%	0.76%	24.19%
Subcontracting		\$46,214,500	\$13,247,344	\$1,025,849	\$60,487,693
		7.90%	2.26%	0.18%	10.34%
Combined	\$585,032,944	\$136,313,830	\$60,257,491	\$5,446,077	\$202,017,398
	100.00%	23.30%	10.30%	0.93%	34.53%
Verizon California					
Direct		\$99,336,070	\$55,321,366	\$148,551	\$154,805,987
		21.39%	11.91%	0.03%	33.33%
Subcontracting		\$12,397,068	\$1,782,975	\$413,604	\$14,593,647
		2.67%	0.38%	0.09%	3.14%
Combined	\$464,408,410	\$111,733,138	\$57,104,341	\$562,155	\$169,399,634
	100.00%	24.06%	12.30%	0.12%	36.48%
Verizon Wireless					
Direct		\$148,359,437	\$132,299,994	\$1,295,591	\$281,955,022
		2.58%	2.30%	0.02%	4.90%
Subcontracting		\$21,740,342	\$3,995,983	\$0	\$25,736,325
		0.38%	0.07%	0.00%	0.45%
Combined	\$5,750,672,323	\$170,099,779	\$136,295,977	\$1,295,591	\$307,691,347
	100.00%	2.96%	2.37%	0.02%	5.35%
Total	\$24,589,820,003	\$2,731,225,179	\$1,306,310,689	\$131,184,403	\$4,168,720,271
	100.00%	11.11%	5.31%	0.53%	16.95%

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AT&T Long Distance					
Direct		\$5,769,588	\$3,165,401	\$92,417	\$9,027,406
		8.85%	4.86%	0.14%	13.85%
Subcontracting		\$9,945,835	\$2,794,617	\$133,235	\$12,873,687
		15.26%	4.29%	0.20%	19.75%
Combined	\$65,196,370	\$15,715,423	\$5,960,018	\$225,652	\$21,901,093
	100.00%	24.10%	9.14%	0.35%	33.59%
Citizens					
Direct		\$4,995	\$918,024	\$0	\$923,019
		0.01%	2.71%	0.00%	2.73%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$33,839,404	\$4,995	\$918,024	\$0	\$923,019
	100.00%	0.01%	2.71%	0.00%	2.73%
Lodi Gas & Storage					
Direct		\$182,264	\$503,795	\$27,326	\$713,385
		1.86%	5.14%	0.28%	7.27%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$9,807,030	\$182,264	\$503,795	\$27,326	\$713,385
	100.00%	1.86%	5.14%	0.28%	7.27%
MCI / Verizon					
Direct		\$659,902	\$1,650,484	\$121,413	\$2,431,799
		1.66%	4.15%	0.31%	6.11%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$39,778,702	\$659,902	\$1,650,484	\$121,413	\$2,431,799
	100.00%	1.66%	4.15%	0.31%	6.11%
PP&L					
Direct		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$9,233,075	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Qwest					
Direct		\$874,715	\$589,047	\$5,216	\$1,468,978
		0.93%	0.62%	0.01%	1.56%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$94,455,996	\$874,715	\$589,047	\$5,216	\$1,468,978
	100.00%	0.93%	0.62%	0.01%	1.56%
Sierra Pacific					
Direct		\$2,780,361	\$2,652,254	\$121,232	\$5,553,847
		12.41%	11.84%	0.54%	24.80%
Subcontracting		\$76,201	\$0	\$0	\$76,201
		0.34%	0.00%	0.00%	0.34%
Combined	\$22,396,808	\$2,856,562	\$2,652,254	\$121,232	\$5,630,048
	100.00%	12.75%	11.84%	0.54%	25.14%
SouthWest Gas					
Direct		\$427,682	\$3,653,084	\$9,716	\$4,090,482
		2.75%	23.48%	0.06%	26.29%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$15,560,560	\$427,682	\$3,653,084	\$9,716	\$4,090,482
	100.00%	2.75%	23.48%	0.06%	26.29%
SureWest					
Direct		\$1,529,088	\$710,833	\$0	\$2,239,921
		6.00%	2.79%	0.00%	8.78%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$25,498,180	\$1,529,088	\$710,833	\$0	\$2,239,921
	100.00%	6.00%	2.79%	0.00%	8.78%
TelePacific Comm					
Direct		\$770,057	\$188,587	\$8,000	\$966,644
		1.66%	0.41%	0.02%	2.08%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$46,524,251	\$770,057	\$188,587	\$8,000	\$966,644
	100.00%	1.66%	0.41%	0.02%	2.08%
TW Telecom					
Direct		\$1,981,341	\$0	\$0	\$1,981,341
		24.31%	0.00%	0.00%	24.31%
Subcontracting		\$0	\$0	\$0	\$0

		0.00%	0.00%	0.00%	0.00%
Combined	\$8,150,845	\$1,981,341	\$0	\$0	\$1,981,341
	100.00%	24.31%	0.00%	0.00%	24.31%
Wild Goose Storage					
Direct		\$876,500	\$0	\$0	\$876,500
		2.03%	0.00%	0.00%	2.03%
Subcontracting		\$448,000	\$0	\$0	\$448,000
		1.04%	0.00%	0.00%	1.04%
Combined	\$43,135,871	\$1,324,500	\$0	\$0	\$1,324,500
	100.00%	3.07%	0.00%	0.00%	3.07%
XO California					
Direct		\$20,437	\$0	\$0	\$20,437
		0.05%	0.00%	0.00%	0.05%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$39,935,040	\$20,437	\$0	\$0	\$20,437
	100.00%	0.05%	0.00%	0.00%	0.05%
Cal-Am Water					
Direct		\$9,873,648	\$6,843,233	\$118,368	\$16,835,249
		14.99%	10.39%	0.18%	25.56%
Subcontracting		\$307,102	\$100,546	\$819	\$408,467
		0.47%	0.15%	0.00%	0.62%
Combined	\$65,877,359	\$10,180,750	\$6,943,779	\$119,187	\$17,243,716
	100.00%	15.45%	10.54%	0.18%	26.18%
Cal Water Service Co					
Direct		\$9,060,399	\$1,438,857	\$0	\$10,499,256
		6.36%	1.01%	0.00%	7.37%
Subcontracting		\$361,366	\$136,799	\$10,093	\$508,258
		0.25%	0.10%	0.01%	0.36%
Combined	\$142,462,780	\$9,421,765	\$1,575,656	\$10,093	\$11,007,514
	100.00%	6.61%	1.11%	0.01%	7.73%
Golden State Water					
Direct		\$8,260,538	\$2,774,421	\$0	\$11,034,959
		7.19%	2.42%	0.00%	9.61%
Subcontracting		\$706,921	\$10,547	\$0	\$717,468
		0.62%	0.01%	0.00%	0.62%
Combined	\$114,875,133	\$8,967,459	\$2,784,968	\$0	\$11,752,427
	100.00%	7.81%	2.42%	0.00%	10.23%
Park Water Co					
Direct		\$587,158	\$748,632	\$158	\$1,335,948
		4.34%	5.54%	0.00%	9.88%
Subcontracting		\$2,022	\$11,795	\$0	\$13,817
		0.01%	0.09%	0.00%	0.10%
Combined	\$13,520,832	\$589,180	\$760,427	\$158	\$1,349,765
	100.00%	4.36%	5.62%	0.00%	9.98%
San Gabriel Water Co					
Direct		\$1,670,738	\$581,008	\$11,507	\$2,263,253
		5.73%	1.99%	0.04%	7.76%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$29,146,912	\$1,670,738	\$581,008	\$11,507	\$2,263,253
	100.00%	5.73%	1.99%	0.04%	7.76%
San Jose Water Co					
Direct		\$11,336,495	\$1,129,367	\$420	\$12,466,282
		11.81%	1.18%	0.00%	12.99%
Subcontracting		\$1,825,013	\$225,759	\$0	\$2,050,772
		1.90%	0.24%	0.00%	2.14%
Combined	\$95,970,532	\$13,161,508	\$1,355,126	\$420	\$14,517,054
		13.71%	1.41%	0.00%	15.13%
Suburban Water					
Direct		\$2,782,747	\$12,985	\$0	\$2,795,732
		19.94%	0.09%	0.00%	20.03%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$13,954,716	\$2,782,747	\$12,985	\$0	\$2,795,732
		19.94%	0.09%	0.00%	20.03%
Total	\$929,320,396	\$73,121,113	\$30,840,075	\$659,920	\$104,621,108
	100.00%	7.87%	3.32%	0.07%	11.26%

Table 2 B 2009 WMDVBE Procurement Results for Small Utilities					
	2009 Total Procurement	MBE	WBE	DVBE	Total WMDVBE
AT&T Long Distance					
Direct		\$11,745,291	\$5,534,744	\$48,633	\$17,328,668
		9.80%	4.62%	0.04%	14.46%
Subcontracting		\$7,958,105	\$3,305,250	\$114,399	\$11,377,754
		6.64%	2.76%	0.10%	9.49%
Combined	\$119,875,456	\$19,703,396	\$8,839,994	\$163,032	\$28,706,422
	100.00%	16.44%	7.37%	0.14%	23.95%
Citizens					
Direct		\$40	\$814,332	\$0	\$814,372
		0.00%	2.47%	0.00%	2.47%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$32,938,625	\$40	\$814,332	\$0	\$814,372
	100.00%	0.00%	2.47%	0.00%	2.47%
Lodi Gas & Storage					
Direct		\$1,332,820	\$241,962	\$182,277	\$1,757,059
		3.89%	0.71%	0.53%	5.12%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$34,288,016	\$1,332,820	\$241,962	\$182,277	\$1,757,059
	100.00%	3.89%	0.71%	0.53%	5.12%
MCI / Verizon					
Direct		\$1,258,470	\$3,357,394	\$245,943	\$4,861,807
		3.61%	9.64%	0.71%	13.95%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$34,845,274	\$1,258,470	\$3,357,394	\$245,943	\$4,861,807
	100.00%	3.61%	9.64%	0.71%	13.95%
PP&L					
Direct		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$5,774,177	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Qwest					
Direct		\$1,396,697	\$206,742	\$8,335	\$1,611,774
		1.89%	0.28%	0.01%	2.18%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$74,037,616	\$1,396,697	\$206,742	\$8,335	\$1,611,774
	100.00%	1.89%	0.28%	0.01%	2.18%
Sierra Pacific					
Direct		\$4,899,181	\$1,911,085	\$160,470	\$6,970,736
		19.14%	7.47%	0.63%	27.24%
Subcontracting		\$25,345	\$0	\$0	\$25,345
		0.10%	0.00%	0.00%	0.10%
Combined	\$25,593,061	\$4,924,526	\$1,911,085	\$160,470	\$6,996,081
	100.00%	19.24%	7.47%	0.63%	27.34%
SouthWest Gas					
Direct		\$425,275	\$4,755,736	\$0	\$5,181,011
		2.83%	31.67%	0.00%	34.51%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$15,014,613	\$425,275	\$4,755,736	\$0	\$5,181,011
	100.00%	2.83%	31.67%	0.00%	34.51%
SureWest					
Direct		\$585,287	\$320,599	\$0	\$905,886
		2.51%	1.38%	0.00%	3.89%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$23,278,870	\$585,287	\$320,599	\$0	\$905,886
	100.00%	2.51%	1.38%	0.00%	3.89%
TW Telecom					
Direct		\$819,516	\$97,481	\$72,181	\$989,178
		5.55%	0.66%	0.49%	6.70%
Subcontracting		\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%
Combined	\$14,768,435	\$819,516	\$97,481	\$72,181	\$989,178
	100.00%	5.55%	0.66%	0.49%	6.70%
Wild Goose Storage					
Direct		\$485,000	\$0	\$0	\$485,000
		0.84%	0.00%	0.00%	0.84%

	Subcontracting		\$278,000	\$0	\$0	\$278,000
			0.48%	0.00%	0.00%	0.48%
	Combined	\$57,505,442	\$763,000	\$0	\$0	\$763,000
		100.00%	1.33%	0.00%	0.00%	1.33%
XO California						
	Direct		\$527,044	\$937,482	\$0	\$1,464,526
			1.40%	2.49%	0.00%	3.89%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$37,608,727	\$527,044	\$937,482	\$0	\$1,464,526
		100.00%	1.40%	2.49%	0.00%	3.89%
Cal-Am Water						
	Direct		\$2,999,486	\$3,523,349	\$45,180	\$6,568,015
			3.80%	4.46%	0.06%	8.32%
	Subcontracting		\$125,640	\$0	\$0	\$125,640
			0.16%	0.00%	0.00%	0.16%
	Combined	\$78,913,646	\$3,125,126	\$3,523,349	\$45,180	\$6,693,655
		100.00%	3.96%	4.46%	0.06%	8.48%
Cal Water Service Co						
	Direct		\$13,437,653	\$883,532	\$0	\$14,321,185
			9.39%	0.62%	0.00%	10.01%
	Subcontracting		\$540,563	\$394,616	\$0	\$935,179
			0.38%	0.28%	0.00%	0.65%
	Combined	\$143,117,261	\$13,978,216	\$1,278,148	\$0	\$15,256,364
		100.00%	9.77%	0.89%	0.00%	10.66%
Golden State Water						
	Direct		\$6,899,586	\$2,417,357	\$3,700	\$9,320,643
			6.43%	2.25%	0.00%	8.68%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$107,338,612	\$6,899,586	\$2,417,357	\$3,700	\$9,320,643
		100.00%	6.43%	2.25%	0.00%	8.68%
Park Water Co						
	Direct		\$1,315,916	\$343,484	\$3,720	\$1,663,120
			9.93%	2.59%	0.03%	12.55%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$13,251,548	\$1,315,916	\$343,484	\$3,720	\$1,663,120
		100.00%	9.93%	2.59%	0.03%	12.55%
San Gabriel Water Co						
	Direct		\$1,990,305	\$324,837	\$34,012	\$2,349,154
			5.45%	0.89%	0.09%	6.43%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$36,510,419	\$1,990,305	\$324,837	\$34,012	\$2,349,154
		100.00%	5.45%	0.89%	0.09%	6.43%
San Jose Water Co						
	Direct		\$6,172,973	\$664,693	\$0	\$6,837,666
			10.51%	1.13%	0.00%	11.64%
	Subcontracting		\$370,560	\$516,940	\$0	\$887,500
			0.63%	0.88%	0.00%	1.51%
	Combined	\$58,722,850	\$6,543,533	\$1,181,633	\$0	\$7,725,166
			11.14%	2.01%	0.00%	13.16%
Suburban Water						
	Direct		\$2,021,207	\$4,573	\$0	\$2,025,780
			11.84%	0.03%	0.00%	11.86%
	Subcontracting		\$0	\$0	\$0	\$0
			0.00%	0.00%	0.00%	0.00%
	Combined	\$17,075,851	\$2,021,207	\$4,573	\$0	\$2,025,780
			11.84%	0.03%	0.00%	11.86%
	Total	\$930,458,499	\$67,609,960	\$30,556,188	\$918,850	\$99,084,998
		100.00%	7.27%	3.28%	0.10%	10.65%

<p align="center">Table 3 2010 & 2009 Summary of Large, Small, and Combined Utility MBE/WBE/DVBE and Total WMDVBE Procurement (In Dollars and as a Percentage of Total Corporate Procurement)</p>
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	Total Procurement	MBE	WBE	DVBE	Total WMDVBE
2010					
Total					
Large Utilities	\$21,595,358,642 100.00%	\$3,294,962,570 15.26%	\$1,565,254,126 7.25%	\$205,307,035 0.95%	\$5,065,523,731 23.46%
Total					
Small Utilities	\$929,320,396 100.00%	\$73,121,113 7.87%	\$30,840,075 3.32%	\$659,920 0.07%	\$104,621,108 11.26%
Total					
Combined	\$22,524,679,038 100.00%	\$3,368,083,683 14.95%	\$1,596,094,201 7.09%	\$205,966,955 0.91%	\$5,170,144,839 22.95%
2009					
Total					
Large Utilities	\$24,589,820,003 100.00%	\$2,731,225,179 11.11%	\$1,306,310,689 5.31%	\$131,184,403 0.53%	\$4,168,720,271 16.95%
Total					
Small Utilities	\$930,458,499 100.00%	\$67,609,960 7.27%	\$30,556,188 3.28%	\$918,850 0.10%	\$99,084,998 10.65%
Total					
Combined	\$25,520,278,502 100.00%	\$2,798,835,139 10.97%	\$1,336,866,877 5.24%	\$132,103,253 0.52%	\$4,267,805,269 16.72%

Table 4a
2010 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
Black											
direct	\$32,406,047	\$108,294,686	\$21,498,129	\$184,532,027	\$79,449,121	\$30,941,922	\$1,184,171	\$17,908,511	\$13,045,448	\$12,152,954	\$58,109,904
	11.69%	16.30%	12.71%	27.08%	12.17%	34.67%	6.34%	6.54%	8.97%	14.57%	24.28%
sub	\$1,392,138	\$26,342,703	\$1,353,003	\$18,902,493	\$39,859,994	\$5,030,269	\$2,449,117	\$9,545,870	\$20,291,006	\$5,838,650	\$8,937,059
	0.50%	3.96%	0.80%	2.77%	6.11%	5.64%	13.11%	3.49%	13.95%	7.00%	3.73%
combined	\$33,798,185	\$134,637,389	\$22,851,132	\$203,434,520	\$119,309,115	\$35,972,191	\$3,633,288	\$27,454,381	\$33,336,454	\$17,991,604	\$67,046,963
	12.19%	20.26%	13.51%	29.85%	18.27%	40.30%	19.45%	10.03%	22.91%	21.57%	28.02%
Hispanic											
direct	\$195,377,991	\$256,291,416	\$4,368,611	\$175,116,911	\$269,832,503	\$16,541,191	\$3,261,777	\$167,707,361	\$68,782,249	\$29,443,760	\$14,513,402
	70.49%	38.58%	2.58%	25.70%	41.33%	18.53%	17.47%	61.28%	47.27%	35.30%	6.06%
sub	\$2,702,843	\$36,443,658	\$12,212,202	\$81,291,317	\$77,388,348	\$9,766,289	\$4,754,971	\$22,859,022	\$13,016,969	\$4,099,710	\$5,062,503
	0.98%	5.49%	7.22%	11.93%	11.85%	10.94%	25.46%	8.35%	8.95%	4.92%	2.12%
combined	\$198,080,834	\$292,735,074	\$16,580,813	\$256,408,228	\$347,220,851	\$26,307,480	\$8,016,748	\$190,566,383	\$81,799,218	\$33,543,470	\$19,575,905
	71.46%	44.06%	9.80%	37.62%	53.18%	29.48%	42.93%	69.63%	56.22%	40.22%	8.18%
Asian-Pacific											
direct	\$40,104,016	\$137,436,885	\$62,884,911	\$120,389,126	\$89,197,271	\$14,132,347	\$1,118,123	\$17,947,480	\$22,930,440	\$7,444,356	\$116,542,055
	14.47%	20.69%	37.17%	17.67%	13.66%	15.83%	5.99%	6.56%	15.76%	8.93%	48.70%
sub	\$1,526,638	\$76,610,456	\$24,714,195	\$44,838,140	\$43,710,985	\$5,516,258	\$2,685,733	\$17,529,739	\$2,421,071	\$19,667,768	\$22,816,663
	0.55%	11.53%	14.61%	6.58%	6.70%	6.18%	14.38%	6.41%	1.66%	23.58%	9.53%
combined	\$41,630,654	\$214,047,341	\$87,599,106	\$165,227,266	\$132,908,256	\$19,648,605	\$3,803,856	\$35,477,219	\$25,351,511	\$27,112,124	\$139,358,718
	15.02%	32.22%	51.78%	24.25%	20.36%	22.01%	20.37%	12.96%	17.42%	32.51%	58.23%
Native American											
direct	\$6,627	\$17,618,850	\$21,129	\$37,530,454	\$1,055,191	\$719,223	\$5,616	\$18,735,965	\$3,749,196	\$158,432	\$49,437
	0.00%	2.65%	0.01%	5.51%	0.16%	0.81%	0.03%	6.85%	2.58%	0.19%	0.02%
sub	\$226,100	\$1,492,792	\$0	\$18,883,931	\$6,473,745	\$816,977	\$397,766	\$1,173,259	\$71,612	\$4,594,424	\$274,808
	0.08%	0.22%	0.00%	2.77%	0.99%	0.92%	2.13%	0.43%	0.05%	5.51%	0.11%
combined	\$232,727	\$19,111,642	\$21,129	\$56,414,385	\$7,528,936	\$1,536,200	\$403,382	\$19,909,224	\$3,820,808	\$4,752,856	\$324,245
	0.08%	2.88%	0.01%	8.28%	1.15%	1.72%	2.16%	7.27%	2.63%	5.70%	0.14%
Other											
direct	\$1,836,300	\$688,147	\$140,144	\$0	\$46,902	\$0	\$483	\$208,108	\$1,176,387	\$0	\$10,430,608
	0.66%	0.10%	0.08%	0.00%	0.01%	0.00%	0.00%	0.08%	0.81%	0.00%	4.36%
sub	\$1,601,826	\$3,178,066	\$41,998,281	\$0	\$45,863,794	\$5,787,939	\$2,818,008	\$58,557	\$21,283	\$0	\$2,587,316
	0.58%	0.48%	24.82%	0.00%	7.02%	6.48%	15.09%	0.02%	0.01%	0.00%	1.08%
combined	\$3,438,126	\$3,866,213	\$42,138,425	\$0	\$45,910,696	\$5,787,939	\$2,818,491	\$266,665	\$1,197,670	\$0	\$13,017,924
	1.24%	0.58%	24.91%	0.00%	7.03%	6.48%	15.09%	0.10%	0.82%	0.00%	5.44%
Ethnically Unspecified Minority Subcontractors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$277,180,526 100.00%	\$664,397,659 100.00%	\$169,190,605 100.00%	\$681,484,399 100.00%	\$652,877,854 100.00%	\$89,252,415 100.00%	\$18,675,765 100.00%	\$273,673,872 100.00%	\$145,505,661 100.00%	\$83,400,054 100.00%	\$239,323,755 100.00%

Table 4b
2009 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wriss
Black											
direct	\$28,640,781	\$36,280,081	\$41,042	\$115,855,987	\$92,218,480	\$31,304,754	\$1,986,766	\$15,828,938	\$16,858,598	\$14,108,205	\$63,572,195
	11.07%	7.65%	0.02%	21.05%	18.24%	44.58%	15.24%	9.45%	12.37%	12.63%	37.37%
sub	\$1,485,653	\$20,276,862	\$68,394,739	\$19,812,243	\$18,695,758	\$2,826,304	\$1,208,530	\$2,251,053	\$16,725,942	\$4,000,334	\$2,495,443
	0.57%	4.28%	25.02%	3.60%	3.70%	4.02%	9.27%	1.34%	12.27%	3.58%	1.47%
combined	\$30,126,434	\$56,556,943	\$68,435,781	\$135,668,230	\$110,914,238	\$34,131,058	\$3,195,296	\$18,079,991	\$33,584,540	\$18,108,539	\$66,067,638
	11.65%	11.93%	25.03%	24.65%	21.93%	48.61%	24.51%	10.79%	24.64%	16.21%	38.84%
Hispanic											
direct	\$89,327,060	\$201,828,702	\$2,184,589	\$116,652,028	\$234,217,171	\$13,873,518	\$2,405,265	\$77,918,712	\$52,830,933	\$72,773,689	\$12,743,506
	34.54%	42.56%	0.80%	21.20%	46.32%	19.76%	18.45%	46.51%	38.76%	65.13%	7.49%
sub	\$75,512,517	\$48,777,093	\$63,808,694	\$88,893,979	\$9,618,818	\$1,092,898	\$655,167	\$20,021,609	\$27,251,606	\$4,010,976	\$1,600,812
	29.20%	10.29%	23.34%	16.15%	1.90%	1.56%	5.02%	11.95%	19.99%	3.59%	0.94%
combined	\$164,839,577	\$250,605,795	\$65,993,283	\$205,546,007	\$243,835,989	\$14,966,416	\$3,060,432	\$97,940,321	\$80,082,539	\$76,784,665	\$14,344,318
	63.73%	52.84%	24.14%	37.35%	48.22%	21.31%	23.47%	58.46%	58.75%	68.72%	8.43%
Asian-Pacific											
direct	\$57,708,279	\$100,524,585	\$59,972,366	\$126,244,185	\$88,058,688	\$12,989,921	\$1,315,759	\$15,633,889	\$18,695,428	\$8,951,514	\$65,613,363
	22.31%	21.20%	21.94%	22.94%	17.41%	18.50%	10.09%	9.33%	13.71%	8.01%	38.57%
sub	\$3,790,783	\$48,916,764	\$67,308,553	\$54,585,883	\$31,918,803	\$3,812,545	\$2,351,937	\$11,163,019	\$1,957,900	\$4,381,514	\$16,814,587
	1.47%	10.31%	24.62%	9.92%	6.31%	5.43%	18.04%	6.66%	1.44%	3.92%	9.89%
combined	\$61,499,062	\$149,441,349	\$127,280,919	\$180,830,068	\$119,977,491	\$16,802,466	\$3,667,696	\$26,796,908	\$20,653,328	\$13,333,028	\$82,427,950
	23.78%	31.51%	46.56%	32.86%	23.73%	23.93%	28.13%	16.00%	15.15%	11.93%	48.46%
Native American											
direct	\$160,351	\$13,578,955	\$15,296	\$11,418,670	\$531,172	\$317,815	\$13,443	\$23,086,297	\$1,693,091	\$3,502,662	\$226,584
	0.06%	2.86%	0.01%	2.07%	0.11%	0.45%	0.10%	13.78%	1.24%	3.13%	0.13%
sub	\$135,561	\$3,843,546	\$0	\$7,228,749	\$4,359,252	\$488,158	\$356,504	\$1,488,027	\$269,128	\$4,244	\$0
	0.05%	0.81%	0.00%	1.31%	0.86%	0.70%	0.89%	0.20%	0.00%	0.00%	0.00%
combined	\$295,912	\$17,422,501	\$15,296	\$18,647,419	\$4,890,424	\$805,973	\$369,947	\$24,574,324	\$1,962,219	\$3,506,906	\$226,584
	0.11%	3.67%	0.01%	3.39%	0.97%	1.15%	2.84%	14.67%	1.44%	3.14%	0.13%
Other											
direct	\$145,983	\$225,604	\$9,201,926	\$9,068,622	\$7,410	\$187,253	\$447	\$0	\$21,280	\$0	\$6,203,789
	0.06%	0.05%	3.37%	1.65%	0.00%	0.27%	0.00%	0.00%	0.02%	0.00%	3.65%
sub	\$1,731,745	\$0	\$2,433,530	\$600,752	\$26,049,981	\$3,327,329	\$2,744,881	\$139,416	\$9,924	\$0	\$829,500
	0.67%	0.00%	0.89%	0.11%	5.15%	4.74%	21.05%	0.08%	0.01%	0.00%	0.49%
combined	\$1,877,728	\$225,604	\$11,635,456	\$9,669,374	\$26,057,391	\$3,514,582	\$2,745,328	\$139,416	\$31,204	\$0	\$7,033,289
	0.73%	0.05%	4.26%	1.76%	5.15%	5.01%	21.06%	0.08%	0.02%	0.00%	4.13%
Ethnically Unspecified Minority	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Subcontractors											
Total											
MBE Procurement	\$258,638,713	\$474,252,192	\$273,360,735	\$550,361,098	\$505,675,533	\$70,220,495	\$13,038,699	\$167,530,960	\$136,313,830	\$111,733,138	\$170,099,779
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 5a
2010 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlss
Black											
direct	\$32,406,047	\$108,294,686	\$21,498,129	\$184,532,027	\$79,449,121	\$30,941,922	\$1,184,171	\$17,908,511	\$13,045,448	\$12,152,954	\$58,109,904
	1.04%	2.66%	0.98%	5.32%	3.35%	6.18%	0.83%	1.71%	2.12%	4.07%	1.55%
sub	\$1,392,138	\$26,342,703	\$1,353,003	\$18,902,493	\$39,859,994	\$5,030,269	\$2,449,117	\$9,545,870	\$20,291,006	\$5,838,650	\$8,937,059
	0.04%	0.65%	0.06%	0.54%	1.68%	1.01%	1.71%	0.91%	3.30%	1.96%	0.24%
combined	\$33,798,185	\$134,637,389	\$22,851,132	\$203,434,520	\$119,309,115	\$35,972,191	\$3,633,288	\$27,454,381	\$33,336,454	\$17,991,604	\$67,046,963
	1.08%	3.30%	1.04%	5.86%	5.04%	7.19%	2.53%	2.63%	5.42%	6.03%	1.79%
Hispanic											
direct	\$195,377,991	\$256,291,416	\$4,368,611	\$175,116,911	\$269,832,503	\$16,541,191	\$3,261,777	\$167,707,361	\$68,782,249	\$29,443,760	\$14,513,402
	6.25%	6.28%	0.20%	5.05%	11.39%	3.31%	2.27%	16.05%	11.19%	9.87%	0.39%
sub	\$2,702,843	\$36,443,658	\$12,212,202	\$81,291,317	\$77,388,348	\$9,766,289	\$4,754,971	\$22,859,022	\$13,016,969	\$4,099,710	\$5,062,503
	0.09%	0.89%	0.56%	2.34%	3.27%	1.95%	3.31%	2.19%	2.12%	1.37%	0.13%
combined	\$198,080,834	\$292,735,074	\$16,580,813	\$256,408,228	\$347,220,851	\$26,307,480	\$8,016,748	\$190,566,383	\$81,799,218	\$33,543,470	\$19,575,905
	6.34%	7.18%	0.76%	7.39%	14.65%	5.26%	5.59%	18.24%	13.31%	11.24%	0.52%
Asian-Pacific											
direct	\$40,104,016	\$137,436,885	\$62,884,911	\$120,389,126	\$89,197,271	\$14,132,347	\$1,118,123	\$17,947,480	\$22,930,440	\$7,444,356	\$116,542,055
	1.28%	3.37%	2.87%	3.47%	3.76%	2.82%	0.78%	1.72%	3.73%	2.49%	3.10%
sub	\$1,526,638	\$76,610,456	\$24,714,195	\$44,838,140	\$43,710,985	\$5,516,258	\$2,685,733	\$17,529,739	\$2,421,071	\$19,667,768	\$22,816,663
	0.05%	1.88%	1.13%	1.29%	1.84%	1.10%	1.87%	1.68%	0.39%	6.59%	0.61%
combined	\$41,630,654	\$214,047,341	\$87,599,106	\$165,227,266	\$132,908,256	\$19,648,605	\$3,803,856	\$35,477,219	\$25,351,511	\$27,112,124	\$139,358,718
	1.33%	5.25%	3.99%	4.76%	5.61%	3.93%	2.65%	3.40%	4.13%	9.08%	3.71%
Native American											
direct	\$6,627	\$17,618,850	\$21,129	\$37,530,454	\$1,055,191	\$719,223	\$5,616	\$18,735,965	\$3,749,196	\$158,432	\$49,437
	0.00%	0.43%	0.00%	1.08%	0.04%	0.14%	0.00%	1.79%	0.61%	0.05%	0.00%
sub	\$226,100	\$1,492,792	\$0	\$18,883,931	\$6,473,745	\$816,977	\$397,766	\$1,173,259	\$71,612	\$4,594,424	\$274,808
	0.01%	0.22%	0.00%	0.54%	0.27%	0.16%	0.28%	0.11%	0.01%	5.51%	0.01%
combined	\$232,727	\$19,111,642	\$21,129	\$56,414,385	\$7,528,936	\$1,536,200	\$403,382	\$19,909,224	\$3,820,808	\$4,752,856	\$324,245
	0.01%	0.47%	0.00%	1.63%	0.32%	0.31%	0.28%	1.91%	0.62%	1.59%	0.01%
Other											
direct	\$1,836,300	\$688,147	\$140,144	0	\$46,902	\$0	\$483	\$208,108	\$1,176,387	\$0	\$10,430,608
	0.06%	0.02%	0.01%	0.00%	0.00%	0.00%	0.00%	0.02%	0.19%	0.00%	0.28%
sub	\$1,601,826	\$3,178,066	\$41,998,281	\$0	\$45,863,794	\$5,787,939	\$2,818,008	\$58,557	\$21,283	\$0	\$2,587,316
	0.05%	0.08%	1.92%	0.00%	1.94%	1.16%	1.96%	0.01%	0.00%	0.00%	0.07%
combined	\$3,438,126	\$3,866,213	\$42,138,425	\$0	\$45,910,696	\$5,787,939	\$2,818,491	\$266,665	\$1,197,670	\$0	\$13,017,924
	0.11%	0.09%	1.92%	0.00%	1.94%	1.16%	1.96%	0.03%	0.19%	0.00%	0.35%
Ethnically Unspecified Minority Sub	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total MBE Procurement	\$277,180,526 8.87%	\$664,397,659 16.29%	\$169,190,605 7.72%	\$681,484,399 19.64%	\$652,877,854 27.56%	\$89,252,415 17.84%	\$18,675,765 13.02%	\$273,673,872 26.20%	\$145,505,661 23.68%	\$83,400,054 27.94%	\$239,323,755 6.37%
Total Corporate Procurement	\$3,126,671,518 100.00%	\$4,078,687,330 100.00%	\$2,192,964,807 100.00%	\$3,470,203,726 100.00%	\$2,369,347,118 100.00%	\$500,356,516 100.00%	\$143,442,804 100.00%	\$1,044,721,500 100.00%	\$614,558,665 100.00%	\$298,450,387 100.00%	\$3,755,954,271 100.00%

Table 5b
2009 Summary of Large Utility Ethnic Procurement
(in Dollars and as a Percentage of Total Corporate Procurement)

		AT&T Mobility	Edison	Sprint	PG&E	AT&T California	AT&T Co of CA	AT&T/ASI	SDG&E	SoCalGas	Verizon	Verizon Wrlls
Black												
	direct	\$28,640,781	\$36,280,081	\$41,042	\$115,855,987	\$92,218,480	\$31,304,754	\$1,986,766	\$15,828,938	\$16,858,598	\$14,108,205	\$63,572,195
		0.68%	1.17%	0.00%	3.19%	4.28%	6.05%	1.35%	1.93%	2.88%	3.04%	1.11%
	sub	\$1,485,653	\$20,276,862	\$68,394,739	\$19,812,243	\$18,695,758	\$2,826,304	\$1,208,530	\$2,251,053	\$16,725,942	\$4,000,334	\$2,495,443
		0.04%	0.66%	2.12%	0.55%	0.87%	0.55%	0.82%	0.28%	2.86%	0.86%	0.04%
	combined	\$30,126,434	\$56,556,943	\$68,435,781	\$135,668,230	\$110,914,238	\$34,131,058	\$3,195,296	\$18,079,991	\$33,584,540	\$18,108,539	\$66,067,638
		0.72%	1.83%	2.12%	3.74%	5.14%	6.60%	2.18%	2.21%	5.74%	3.90%	1.15%
Hispanic												
	direct	\$89,327,060	\$201,828,702	\$2,184,589	\$116,652,028	\$234,217,171	\$13,873,518	\$2,405,265	\$77,918,712	\$52,830,933	\$72,773,689	\$12,743,506
		2.12%	6.53%	0.07%	3.21%	10.86%	2.68%	1.64%	9.52%	9.03%	15.67%	0.22%
	sub	\$75,512,517	\$48,777,093	\$63,808,694	\$88,893,979	\$9,618,818	\$1,092,898	\$655,167	\$20,021,609	\$27,251,606	\$4,010,976	\$1,600,812
		1.79%	1.58%	1.98%	2.45%	0.45%	0.21%	0.45%	2.45%	4.66%	0.86%	0.03%
	combined	\$164,839,577	\$250,605,795	\$65,993,283	\$205,546,007	\$243,835,989	\$14,966,416	\$3,060,432	\$97,940,321	\$80,082,539	\$76,784,665	\$14,344,318
		3.92%	8.11%	2.05%	5.66%	11.31%	2.89%	2.09%	11.97%	13.69%	16.53%	0.25%
Asian-Pacific												
	direct	\$57,708,279	\$100,524,585	\$59,972,366	\$126,244,185	\$88,058,688	\$12,989,921	\$1,315,759	\$15,633,889	\$18,695,428	\$8,951,514	\$65,613,363
		1.37%	3.25%	1.86%	3.48%	4.08%	2.51%	0.90%	1.91%	3.20%	1.93%	1.14%
	sub	\$3,790,783	\$48,916,764	\$67,308,553	\$54,585,883	\$1,918,803	\$3,812,545	\$2,351,937	\$11,163,019	\$1,957,900	\$4,381,514	\$16,814,587
		0.09%	1.58%	2.09%	1.50%	1.48%	0.74%	1.60%	1.36%	0.33%	0.94%	0.29%
	combined	\$61,499,062	\$149,441,349	\$127,280,919	\$180,830,068	\$119,977,491	\$16,802,466	\$3,667,696	\$26,796,908	\$20,653,328	\$13,333,028	\$82,427,950
		1.46%	4.84%	3.95%	4.98%	5.56%	3.25%	2.50%	3.27%	3.53%	2.87%	1.43%
Native American												
	direct	\$160,351	\$13,578,955	\$15,296	\$11,418,670	\$531,172	\$317,815	\$13,443	\$23,086,297	\$1,693,091	\$3,502,662	\$226,584
		0.00%	0.44%	0.00%	0.31%	0.02%	0.06%	0.01%	2.82%	0.29%	0.75%	0.00%
	sub	\$135,561	\$3,843,546	\$0	\$7,228,749	\$4,359,252	\$488,158	\$356,504	\$1,488,027	\$269,128	\$4,244	\$0
		0.00%	0.81%	0.00%	0.20%	0.20%	0.09%	0.24%	0.18%	0.05%	0.00%	0.00%
	combined	\$295,912	\$17,422,501	\$15,296	\$18,647,419	\$4,890,424	\$805,973	\$369,947	\$24,574,324	\$1,962,219	\$3,506,906	\$226,584
		0.01%	0.56%	0.00%	0.51%	0.23%	0.16%	0.25%	3.00%	0.34%	0.76%	0.00%
Other												
	direct	\$145,983	\$225,604	\$9,201,926	\$9,068,622	\$7,410	\$187,253	\$447	\$0	\$21,280	\$0	\$6,203,789
		0.00%	0.01%	0.29%	0.25%	0.00%	0.04%	0.00%	0.00%	0.00%	0.00%	0.11%
	sub	\$1,731,745	\$0	\$2,433,530	\$600,752	\$26,049,981	\$3,327,329	\$2,744,881	\$139,416	\$9,924	\$0	\$829,500
		0.04%	0.00%	0.08%	0.02%	1.21%	0.64%	1.87%	0.02%	0.00%	0.00%	0.01%
	combined	\$1,877,728	\$225,604	\$11,635,456	\$9,669,374	\$26,057,391	\$3,514,582	\$2,745,328	\$139,416	\$31,204	\$0	\$7,033,289
		0.04%	0.01%	0.36%	0.27%	1.21%	0.68%	1.87%	0.02%	0.01%	0.00%	0.12%
Ethnically Unspecified Minority Subcontractors												
		N/A	N/A	\$0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total												
	MBE Procurement	\$258,638,713	\$474,252,192	\$273,360,735	\$550,361,098	\$505,675,533	\$70,220,495	\$13,038,699	\$167,530,960	\$136,313,830	\$111,733,138	\$170,099,779
		6.14%	15.35%	8.49%	15.16%	23.45%	13.57%	8.89%	20.47%	23.30%	24.06%	2.96%
Total Corporate Procurement												
		\$4,210,154,857	\$3,089,488,944	\$3,220,869,297	\$3,630,251,430	\$2,156,383,641	\$517,529,015	\$146,644,490	\$818,384,652	\$585,032,944	\$464,408,410	\$5,750,672,323

100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00%

Table 6a
Summary of Procurement from Women: 2010
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$13,193,901	\$53,722,157	\$66,916,058	
	0.42%	1.72%	2.14%	
subcontracting	\$956,275	\$2,093,200	\$3,049,475	
	0.03%	0.07%	0.10%	
combined	\$14,150,176	\$55,815,357	\$69,965,533	\$3,126,671,518
	0.45%	1.79%	2.24%	100.00%
Edison				
direct	\$155,131,915	\$314,487,903	\$469,619,818	
	3.80%	7.71%	11.51%	
subcontracting	\$17,554,847	\$105,362,712	\$122,917,559	
	0.43%	2.58%	3.01%	
combined	\$172,686,762	\$419,850,615	\$592,537,377	\$4,078,687,330
	4.23%	10.29%	14.53%	100.00%
Sprint				
direct	\$0	\$54,008,254	\$54,008,254	
	0.00%	2.46%	2.46%	
subcontracting	\$0	\$93,144,196	\$93,144,196	
	0.00%	4.25%	4.25%	
combined	\$0	\$147,152,450	\$147,152,450	\$2,192,964,807
	0.00%	6.71%	6.71%	100.00%
PG&E				
direct	\$128,202,798	\$323,737,819	\$451,940,617	
	3.69%	9.33%	13.02%	
subcontracting	\$53,987,442	\$69,989,176	\$123,976,618	
	1.56%	2.02%	3.57%	
combined	\$182,190,240	\$393,726,995	\$575,917,235	\$3,470,203,726
	5.25%	11.35%	16.60%	100.00%
AT&T California				
direct	\$72,774,447	\$184,034,370	\$256,808,817	
	7.77%	7.77%	10.84%	
subcontracting	\$27,380,273	\$59,932,929	\$87,313,202	
	1.16%	2.53%	3.69%	
combined	\$100,154,720	\$243,967,299	\$344,122,019	\$2,369,347,118
	4.23%	10.30%	14.52%	100.00%
AT&T Co of CA				
direct	\$10,322,158	\$12,009,715	\$22,331,873	
	2.06%	2.40%	4.46%	
subcontracting	\$3,455,347	\$7,563,443	\$11,018,790	
	0.69%	1.51%	2.20%	
combined	\$13,777,505	\$19,573,158	\$33,350,663	\$500,356,516
	2.75%	3.91%	6.67%	100.00%
AT&T/ASI				
direct	\$2,756,833	\$3,494,317	\$6,251,150	
	1.92%	2.44%	4.36%	
subcontracting	\$1,682,325	\$3,682,458	\$5,364,783	
	1.17%	2.57%	3.74%	
combined	\$4,439,158	\$7,176,775	\$11,615,933	\$143,442,804
	3.09%	5.00%	8.10%	100.00%
SDG&E				
direct	\$38,480,119	\$57,214,632	\$95,694,751	
	3.68%	5.48%	9.16%	
subcontracting	\$10,632,072	\$22,734,722	\$33,366,794	
	1.02%	2.18%	3.19%	
combined	\$49,112,191	\$79,949,354	\$129,061,545	\$1,044,721,500
	4.70%	7.65%	12.35%	100.00%
SoCalGas				
direct	\$30,078,023	\$56,504,005	\$86,582,028	
	4.89%	9.19%	14.09%	
subcontracting	\$8,223,286	\$14,381,898	\$22,605,184	
	1.34%	2.34%	3.68%	
combined	\$38,301,309	\$70,885,903	\$109,187,212	\$614,558,665
	6.23%	11.53%	17.77%	100.00%
Verizon				
direct	\$3,929,733	\$36,473,714	\$40,403,447	
	1.32%	12.22%	13.54%	
subcontracting	\$5,917,899	\$2,941,213	\$8,859,112	
	1.98%	0.99%	2.97%	
combined	\$9,847,632	\$39,414,927	\$49,262,559	\$298,450,387
	3.30%	13.21%	16.51%	100.00%
Verizon Wireless				
direct	\$102,392,969	\$85,219,166	\$187,612,135	
	2.73%	2.27%	5.00%	
subcontracting	\$19,989,505	\$2,522,127	\$22,511,632	
	0.53%	0.07%	0.60%	
combined	\$122,382,474	\$87,741,293	\$210,123,767	\$3,755,954,271

	3.26%	2.34%	5.59%	100.00%
Total	\$707,042,167	\$1,565,254,126	\$2,272,296,293	\$21,595,358,642
	3.27%	7.25%	10.52%	100.00%

Table 6b
Summary of Procurement from Women: 2009
Minority and Caucasian Women (in Dollars and as a Percentage of
Large Utilities' Total Corporate Expenditures)

	Minority Women	Caucasian Women	Combined Women	Total Corporate
AT&T Mobility				
direct	\$19,307,310	\$21,213,825	\$40,521,135	
	0.62%	0.68%	1.30%	
subcontracting	\$1,888,845	\$4,941,025	\$6,829,870	
	0.06%	0.16%	0.22%	
combined	\$21,196,155	\$26,154,850	\$47,351,005	\$3,126,671,518
	0.68%	0.84%	1.51%	100.00%
Edison				
direct	\$38,354,541	\$195,571,082	\$233,925,623	
	0.94%	4.79%	5.74%	
subcontracting	\$9,218,181	\$53,730,372	\$62,948,553	
	0.23%	1.32%	1.54%	
combined	\$47,572,722	\$249,301,454	\$296,874,176	\$4,078,687,330
	1.17%	6.11%	7.28%	100.00%
Sprint				
direct	\$0	\$18,037,774	\$18,037,774	
	0.00%	0.82%	0.82%	
subcontracting	\$0	\$139,784,470	\$139,784,470	
	0.00%	6.37%	6.37%	
combined	\$0	\$157,822,244	\$157,822,244	\$2,192,964,807
	0.00%	7.20%	7.20%	100.00%
PG&E				
direct	\$72,778,579	\$241,642,007	\$314,420,586	
	2.10%	6.96%	9.06%	
subcontracting	\$70,922,400	\$88,062,698	\$158,985,098	
	2.04%	2.54%	4.58%	
combined	\$143,700,979	\$329,704,705	\$473,405,684	\$3,470,203,726
	4.14%	9.50%	13.64%	100.00%
AT&T California				
direct	\$72,387,640	\$169,961,925	\$242,349,565	
	7.17%	7.17%	10.23%	
subcontracting	\$13,207,709	\$38,530,453	\$51,738,162	
	0.56%	1.63%	2.18%	
combined	\$85,595,349	\$208,492,378	\$294,087,727	\$2,369,347,118
	3.61%	8.80%	12.41%	100.00%
AT&T Co of CA				
direct	\$9,587,842	\$16,370,607	\$25,958,449	
	1.92%	3.27%	5.19%	
subcontracting	\$1,591,960	\$4,601,039	\$6,192,999	
	0.32%	0.92%	1.24%	
combined	\$11,179,802	\$20,971,646	\$32,151,448	\$500,356,516
	2.23%	4.19%	6.43%	100.00%
AT&T/ASI				
direct	\$2,421,535	\$3,077,859	\$5,499,394	
	1.69%	2.15%	3.83%	
subcontracting	\$1,171,992	\$2,252,359	\$3,424,351	
	0.82%	1.57%	2.39%	
combined	\$3,593,527	\$5,330,218	\$8,923,745	\$143,442,804
	2.51%	3.72%	6.22%	100.00%
SDG&E				
direct	\$27,754,062	\$44,007,005	\$71,761,067	
	2.66%	4.21%	6.87%	
subcontracting	\$4,660,270	\$10,868,380	\$15,528,650	
	0.45%	1.04%	1.49%	
combined	\$32,414,332	\$54,875,385	\$87,289,717	\$1,044,721,500
	3.10%	5.25%	8.36%	100.00%
SoCalGas				
direct	\$14,150,102	\$47,010,147	\$61,160,249	
	2.30%	7.65%	9.95%	
subcontracting	\$3,039,390	\$13,247,344	\$16,286,734	
	0.49%	2.16%	2.65%	
combined	\$17,189,492	\$60,257,491	\$77,446,983	\$614,558,665
	2.80%	9.81%	12.60%	100.00%
Verizon				
direct	\$8,021,909	\$55,321,366	\$63,343,275	
	2.69%	18.54%	21.22%	
subcontracting	\$2,774,559	\$1,782,975	\$4,557,534	
	0.93%	0.60%	1.53%	
combined	\$10,796,468	\$57,104,341	\$67,900,809	\$298,450,387
	3.62%	19.13%	22.75%	100.00%
Verizon Wireless				
direct	\$0	\$132,299,994	\$132,299,994	
	0.00%	3.52%	3.52%	
subcontracting	\$0	\$3,995,983	\$3,995,983	
	0.00%	0.11%	0.11%	
combined	\$0	\$136,295,977	\$136,295,977	\$3,755,954,271

	0.00%	3.63%	3.63%	100.00%
Total	\$373,238,826	\$1,306,310,689	\$1,679,549,515	\$21,595,358,642
	1.73%	6.05%	7.78%	100.00%

Table 7a
2010 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2010 DVBE Procurement		2010 Total Procurement
AT&T Mobility	\$689,567	0.02%	\$3,126,671,518
Edison	\$20,593,083	0.50%	\$4,078,687,330
Sprint	\$25,148,518	1.15%	\$2,192,964,807
PG&E	\$58,616,447	1.69%	\$3,470,203,726
AT&T California	\$51,804,451	2.19%	\$2,369,347,118
AT&T Comm of CA	\$851,289	0.17%	\$500,356,516
AT&T/ASI	\$283,645	0.20%	\$143,442,804
SDG&E	\$31,718,332	3.04%	\$1,044,721,500
SoCal Gas	\$13,566,775	2.21%	\$614,558,665
Verizon California	\$432,914	0.15%	\$298,450,387
Verizon Wireless	\$1,602,014	0.04%	\$3,755,954,271
TOTAL	\$205,307,035	0.95%	\$21,595,358,642
AT&T Long Distance	\$225,652	0.35%	\$65,196,370
Citizens	\$0	0.00%	\$33,839,404
Lodi Gas	\$27,326	0.28%	\$9,807,030
MCI / Verizon	\$121,413	0.31%	\$39,778,702
PP&L	\$0	0.00%	\$9,233,075
Qwest	\$5,216	0.01%	\$94,455,996
Sierra Pacific	\$121,232	0.54%	\$22,396,808
SouthWest Gas	\$9,716	0.06%	\$15,560,560
SureWest	\$0	0.00%	\$25,498,180
TelePacific Comm	\$8,000	0.02%	\$46,524,251
TW Telecom	\$0	0.00%	\$8,150,845
Wild Goose Stg	\$0	0.00%	\$43,135,871
XO California	\$0	0.00%	\$39,935,040
Cal Am Water	\$119,187	0.18%	\$65,877,359
Cal Water Service Co	\$10,093	0.01%	\$142,462,780
Golden State Water	\$0	0.00%	\$114,875,133
Park Water Co	\$158	0.00%	\$13,520,832
San Gabriel Water	\$11,507	0.04%	\$29,146,912
San Jose Water Co	\$420	0.00%	\$95,970,532

Suburban Water	\$0	0.00%	\$13,954,716
TOTAL	\$659,920	0.07%	\$929,320,396
GRAND TOTAL	\$205,966,955	0.91%	\$22,524,679,038

Table 7b
2009 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	2009 DVBE Procurement		2009 Total Procurement
AT&T Mobility	\$124,391	0.00%	\$4,210,154,857
Edison	\$5,952,946	0.19%	\$3,089,488,944
Nextel	\$17,622,259	0.55%	\$3,220,869,297
PG&E	\$48,346,846	1.33%	\$3,630,251,430
AT&T California	\$35,921,841	1.67%	\$2,156,383,641
AT&T Comm of CA	\$229,213	0.04%	\$517,529,015
AT&T/ASI	\$134,137	0.09%	\$146,644,490
SDG&E	\$15,548,947	1.90%	\$818,384,652
SoCal Gas	\$5,446,077	0.93%	\$585,032,944
Verizon California	\$562,155	0.12%	\$464,408,410
Verizon Wireless	\$1,295,591	0.02%	\$5,750,672,323
TOTAL	\$131,184,403	0.53%	\$24,589,820,003
AT&T Long Distance	\$163,032	0.14%	\$119,875,456
Citizens	\$0	0.00%	\$32,938,625
Lodi Gas	\$182,277	0.53%	\$34,288,016
MCI	\$245,943	0.71%	\$34,845,274
PP&L	\$0	0.00%	\$5,774,177
Qwest	\$8,335	0.01%	\$74,037,616
Sierra Pacific	\$160,470	0.63%	\$25,593,061
SouthWest Gas	\$0	0.00%	\$15,014,613
SureWest	\$0	0.00%	\$23,278,870
TW Telecom	\$72,181	0.49%	\$14,768,435
Wild Goose Stg	\$0	0.00%	\$57,505,442
XO California	\$0	0.00%	\$37,608,727
Cal Am Water	\$45,180	0.06%	\$78,913,646
Cal Water Service Co	\$0	0.00%	\$143,117,261
Golden State Water	\$3,700	0.00%	\$107,338,612
Park Water Co	\$3,720	0.03%	\$13,251,548
San Gabriel Water	\$34,012	0.09%	\$36,510,419
San Jose Water Co	\$0	0.00%	\$58,722,850

Suburban Water	\$0		\$17,075,851
TOTAL	\$918,850	0.10%	\$930,458,499
GRAND TOTAL	\$132,103,253	0.52%	\$25,520,278,502

Table 8a
2010 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$724,545,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$167,956,000	\$0	\$16,000	\$0	\$16,000
	100.00%	0.00%	0.01%	0.00%	0.01%
Combined	\$892,501,000	\$0	\$16,000	\$0	\$16,000
	100.00%	0.00%	0.00%	0.00%	0.00%
PG&E					
Natural Gas	\$1,392,434,722	\$120,387,031	\$23,313,052	\$0	\$143,700,083
	100.00%	8.65%	1.67%	0.00%	10.32%
SDG&E					
Natural Gas	\$225,653,164	\$90,068,047	\$739,771	\$0	\$90,807,818
	100%	39.91%	0.33%	0.00%	40.24%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$225,653,164	\$90,068,047	\$739,771	\$0	\$90,807,818
	100.00%	39.91%	0.33%	0.00%	40.24%
SoCal Gas					
Natural Gas	\$2,175,103,283	\$278,106,156	\$7,034,612	\$0	\$285,140,768
	100.00%	12.79%	0.32%	0.00%	13.11%
SW Gas					
Natural Gas	\$55,839,008	\$2,666,505	\$0	\$0	\$2,666,505
	100.00%	4.78%	0.00%	0.00%	4.78%
Total	\$4,741,531,177	\$491,227,739	\$31,103,435	\$0	\$522,331,174
	100.00%	10.36%	0.66%	0.00%	11.02%

Table 8b
2009 Fuel Procurement

	Total Procurement	MBE	WBE	DVBE	WMDVBE
Edison					
Natural Gas	\$193,932,000	\$0	\$0	\$0	\$0
	100.00%	0.00%	0.00%	0.00%	0.00%
Fuels	\$187,906,000	\$0	\$112,000	\$0	\$112,000
	100.00%	0.00%	0.06%	0.00%	0.06%
Combined	\$381,838,000	\$0	\$112,000	\$0	\$112,000
	100.00%	0.00%	0.03%	0.00%	0.03%
PG&E					
Natural Gas	\$1,214,237,874	\$92,405,209	\$15,292,910	\$0	\$107,698,119
	100.00%	7.61%	1.26%	0.00%	8.87%
SDG&E					
Natural Gas	\$198,173,750	\$56,389,052	\$1,806,132	\$0	\$58,195,184
	100%	28.45%	0.91%	0.00%	29.37%
Uranium	\$0	\$0	\$0	\$0	\$0
	100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Fuel Oil/Distillates	\$0	\$0	\$0	\$0	\$0
	100.00%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Combined	\$198,173,750	\$56,389,052	\$1,806,132	\$0	\$58,195,184
	100.00%	28.45%	0.91%	0.00%	29.37%
SoCal Gas					
Natural Gas	\$1,671,190,585	\$194,104,018	\$14,933,455	\$0	\$209,037,473
	100.00%	11.61%	0.89%	0.00%	12.51%
SW Gas					
Natural Gas	\$58,749,481	\$1,770,584	\$0	\$0	\$1,770,584
	100.00%	3.01%	0.00%	0.00%	3.01%
Total	\$3,524,189,690	\$344,668,863	\$32,144,497	\$0	\$376,813,360
	100.00%	9.78%	0.91%	0.00%	10.69%
